# Mathematical Economics dr Wioletta Nowak

Lecture 2

- The Utility Function,
- Examples of Utility Functions: Normal Good, Perfect Substitutes, Perfect Complements,
- The Quasilinear and Homothetic Utility Functions,
- The Marginal Utility and The Marginal Rate of Substitution,
- The Optimal Choice,
- The Utility Maximization Problem,
- The Lagrange Method

### The Utility Function

• A utility is a measure of the relative satisfaction from consumption of various goods.

• A utility function is a way of assigning a number to every possible consumption bundle such that more-preferred bundles get assigned larger numbers then less-preferred bundles.

### The Utility Function

- The numerical magnitudes of utility levels have no intrinsic meaning the only property of a utility assignment that is important is how it orders the bundles of goods.
- The magnitude of the utility function is only important insofar as it ranks the different consumption bundles.
- Ordinal utility consumer assigns a higher utility to the chosen bundle than to the rejected. Ordinal utility captures only ranking and not strength of preferences.
- **Cardinal utility** theories attach a significance to the magnitude of utility. The size of the utility difference between two bundles of goods is supposed to have some sort of significance.

### Existence of a Utility Function

- Suppose preferences are complete, reflexive, transitive, continuous, and strongly monotonic.
- Then there exists a continuous utility function

$$u: \mathfrak{R}^2_+ \to \mathfrak{R}$$

which represents those preferences.

#### The Utility Function

• A utility function is a function *u* assigning a real number to each consumption bundle so that for a pair of bundles *x* and *y*:

$$u(x) > u(y) \iff x \succ y,$$
  
$$u(x) = u(y) \iff x \sim y,$$
  
$$u(x) \ge u(y) \iff x \succ y.$$

### **Examples of Utility Functions**

| Goods               | The utility function   |
|---------------------|--|
| Normal              | $u(x_1, x_2) = x_1^c x_2^d$ , $c, d > 0$ - the Cobb-Douglas utility function |
| Perfect substitutes | $u(x_1, x_2) = a_1 x_1 + a_2 x_2,  a_1, a_2 > 0$                             |
| Perfect complements | $u(x_1, x_2) = \min\{a_1 x_1, a_2 x_2\},  a_1, a_2 > 0$                      |

## The Quasilinear Utility Function

- The quasilinear (partly linear) utility function is linear in one argument.
- For example the utility function linear in good 2 is the following:

$$u(x_1, x_2) = v(x_1) + x_2$$

### The Quasilinear Utility Function

• Specific examples of quasilinear utility would be:

$$u(x_1, x_2) = \sqrt{x_1} + x_2$$

#### or

$$u(x_1, x_2) = \ln x_1 + x_2$$

The Homothetic Utility Function

A function is called **homothetic** if it is a positive monotonic transformation of a homogenous function.

A function  $u: \mathbb{R}^n \to \mathbb{R}$  is **homogenous** of degree 1 if  $u(\alpha x) = \alpha u(x)$  for all  $\alpha > 0$ .

A proportional increase in consumption of all goods yields a proportional increase in utility.

Example:  $u(x_1, x_2) = (x_1^{\rho} + x_2^{\rho})^{\frac{1}{\rho}}$  or  $u(x_1, x_2) = x_1^{\rho} x_2^{1-\rho}$ 

### The Homothetic Utility Function

A function u(x) is homothetic if u(x) = g(h(x)) where g is a strictly increasing function and h is a homogenous of degree 1 function.

So a function is homothetic in x if it can be decomposed into inner function that is homogenous of degree one in x and an outer function monotonically increasing in its argument.

### The Homothetic Utility Function

- Slopes of indifference curves are constant along a ray through the origin.
- Assuming that preferences can be represented by a homothetic function is equivalent to assuming that they can be represented by a function that is homogenous of degree 1 because a utility function is unique up to a positive monotonic transformation.

### The Marginal Utility

Consider a consumer who is consuming some bundle of goods  $(x_1, x_2)$ . How does the consumer's utility change as the consumer is given a little more of one of goods.

The marginal utility with respect to good *i* is a change in utility due to an incremental change in consumption of good *i* holding consumption of other good fixed:  $MU_i = \frac{\partial u(x)}{\partial x_i} > 0$ , i = 1, 2.

The magnitude of marginal utility depends on the magnitude of utility.

### The Marginal Rate of Substitution

• Suppose that we increase the amount of good *i*; how does the consumer have to change their consumption of good *j* in order to keep utility constant?

Let  $dx_i$  and  $dx_j$  be the changes in  $x_i$  and  $x_j$  ( $i, j = 1, 2, i \neq j$ ).

 $\frac{dx_j}{dx_i} = -\frac{\partial u(x)}{\partial x_i} \left/ \frac{\partial u(x)}{\partial x_j} \right| - \text{the marginal rate of substitution}$ between goods *i* and *j*.

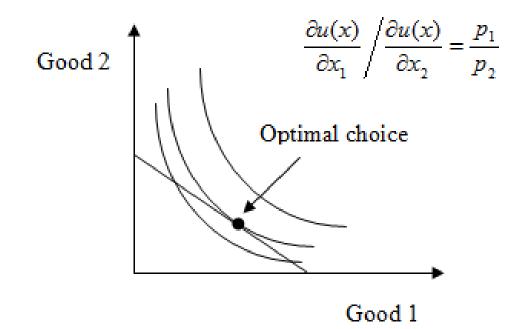
### The Marginal Rate of Substitution

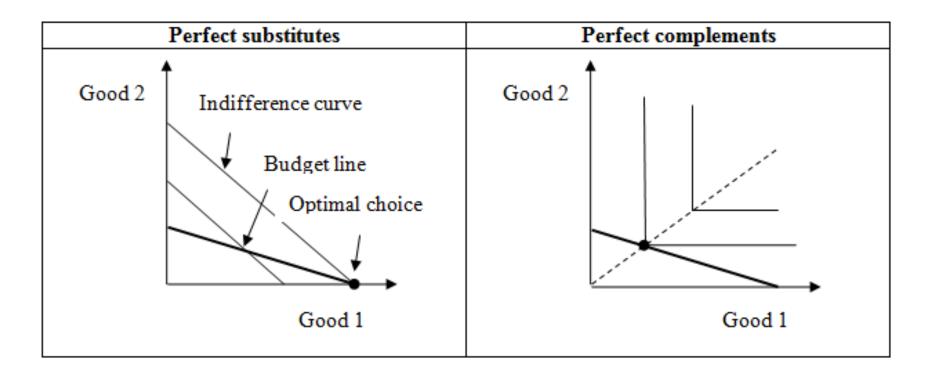
The marginal rate of substitution does not depend on the utility function chosen to represent the underlying preferences.

Let v(u) be a monotonic transformation of utility. The marginal rate of substitution for this utility function is

$$\frac{dx_j}{dx_i} = -\left(\frac{dv}{du}\frac{\partial u(x)}{\partial x_i}\right) \left/ \left(\frac{dv}{du}\frac{\partial u(x)}{\partial x_j}\right) = -\frac{\partial u(x)}{\partial x_i} \left/ \frac{\partial u(x)}{\partial x_j}\right.$$

- Consumers choose the most preferred bundle from their budget sets.
- The optimal choice of consumer is that bundle in the consumer's budget set that lies on the highest indifference curve.





$$u(x_1, x_2) = \left(\frac{1}{2}x_1 + 2\right)(x_2 + 4)$$
$$2x_1 + x_2 = 8$$

$$\begin{cases} \frac{x_2 + 4}{x_1 + 4} = \frac{2}{1} \\ 2x_1 + x_2 = 8 \end{cases}$$

(1, 6)

• Utility functions

a) 
$$u(x_1, x_2) = x_1 + x_2$$
,  
b)  $u(x_1, x_2) = 4x_1 + x_2$ ,

• Budget line

$$2x_1 + x_2 = 8$$

$$u(x_1, x_2) = \min\{2x_1 + x_2, x_1 + 2x_2\}$$
$$2x_1 + 3x_2 = 10$$

$$\begin{cases} x_1 = x_2 \\ 2x_1 + 3x_2 = 10 \end{cases}$$

$$(2, 2)$$

#### The Utility Maximization

• The problem of utility maximization can be written as:

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\max_{\substack{x_1, x_2 \\ \text{such that}}} u(x_1, x_2)
such that
p_1 x_1 + p_2 x_2 = I
```

- Consumers seek to maximize utility subject to their budget constraint.
- The consumption levels which solve the utility maximization problem are the Marshallian demand functions.

#### The Lagrange Method

• The method starts by defining an auxiliary function known as the Lagrangean:

$$L(x_1, x_2, \lambda) = u(x_1, x_2) + \lambda (I - p_1 x_1 - p_2 x_2).$$

• The new variable  $\lambda$  is called a Lagrange multiplier since it is multiplied by constraint.

#### The Lagrange Method

The Lagrange's theorem says that an optimal choice  $(\tilde{x}_1, \tilde{x}_2)$  must satisfy the three first-order conditions:

$$\frac{\partial L}{\partial x_1} = \frac{\partial u(\widetilde{x}_1, \widetilde{x}_2)}{\partial x_1} - \lambda p_1 = 0,$$
  
$$\frac{\partial L}{\partial x_2} = \frac{\partial u(\widetilde{x}_1, \widetilde{x}_2)}{\partial x_2} - \lambda p_2 = 0,$$
  
$$\frac{\partial L}{\partial \lambda} = \left(I - p_1 \widetilde{x}_1 - p_2 \widetilde{x}_2\right) = 0.$$